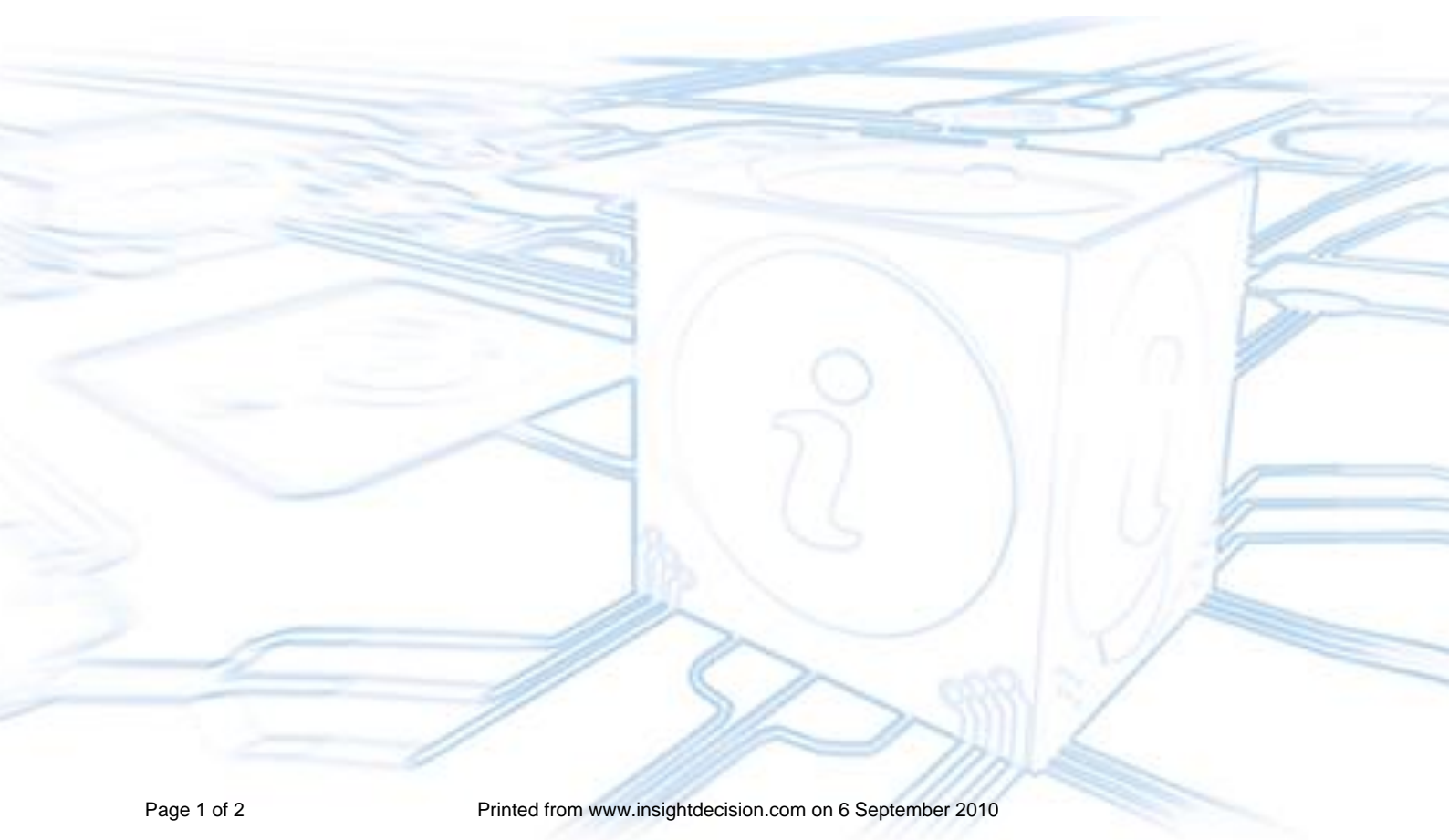


## Miscellaneous

Internal procedures and policies.

[Maintenance and Support Policy](#) ensures ongoing performance



Insight Decision Solutions was established by insurance professionals to provide integrated, enterprise-wide, analytical systems for insurance companies.

We focus solely on insurance to bring you analytical solutions to meet your needs.

Our staff consists of qualified professionals, with extensive experience in insurance and systems.

# Insight Enterprise

*Smart, confident decisions.*

Insight Enterprise is a complete business intelligence system consisting of insurance analytics and applications, data storage, and data transformation and loading tools.

The system includes a number of unique features, including:

- Pre-built insurance specific applications, such as experience analysis, earnings by source and sales profitability.
- Open data model structured specifically for Life and Health insurance.
- Temporal data model enabling flexible analysis over time with fast response times for insurance applications.

The image displays three overlapping screenshots of the Insight Enterprise web application. The top screenshot shows the 'Movement Overview' page, which includes a 'Policy Movement' table and 'Movement Indicators'.

Contracts	Quarter	2007-Q1	2007-Q2	2007-Q3
Start		99,061	99,400	99,518
Change		-	-	-
Entry		2,874	2,743	2,700
Exit		2,555	2,625	2,592
End		99,400	99,518	99,626
Growth		319	118	108

The middle screenshot shows the 'Earnings Dashboard' with a 'Profit Trend Chart' and 'Earnings for Quarter' data.

Year	Actual	Expected	Valuation
2005	\$79,882,427	\$74,749,460	\$73,473,060
2006	\$23,484,256	\$22,180,144	\$19,697,911
2007	(\$1,105,932)	(\$645,813)	(\$403,613)

The bottom screenshot shows the 'Earnings by Gain' section with a table of values, actuals, expecteds, and valuations.

Values	Actual	Expected	Valuation
Premium Gain	\$79,882,427	\$74,749,460	\$73,473,060
Investment Gain	\$23,484,256	\$22,180,144	\$19,697,911
Expense Gain	(\$1,105,932)	(\$645,813)	(\$403,613)
Commission Gain	(\$8,965,260)	(\$2,171,200)	(\$4,469,500)
Mortality	(\$15,237,315)	(\$9,688,141)	(\$10,656,937)
Withdrawal	\$4,926,225	\$4,409,011	\$4,409,011
Cancellation	\$515		
Survival	(\$95,156,187)	(\$86,286,104)	(\$85,049,939)
<b>Gain</b>	<b>\$13,422,809</b>	<b>\$2,327,357</b>	<b>(\$7)</b>

## Insight Decision Solutions

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