

Finance

In addition to the challenges faced by Finance departments in other industries, insurance companies face some unique challenges. These challenges result from tracking business over time, understanding reserves and reporting earnings under a range of regulatory requirements and for various slices of the business. BI systems designed to support a range of industries will simply not meet these requirements, not only does Insight Enterprise address these issues, but it also supports specialist applications required by other departments improving consistency of reporting, collaboration and teamwork.

Insight Enterprise brings together reported earnings with the detailed valuation, operational data and future projected earnings. This supports profiling and trending of earnings with slicing and dicing by earnings and policy attributes. Integration with the salesforce structure can take analysis further and provide income statements by agent and the sales office. The system comes with a number of standard management ratios, additional ratios and Key performance indicators can be added by users through Excel and the web interface. Integrated system functionality provides drill-through to individual records to support audit requirements and detailed reporting that may be required by some regulators.

Finally, Insight Enterprise is the only system to provide source of earnings analysis directly against GL data. This application provides detailed analysis of the sources of earnings both as cash-flows in a standard P/L format and in a 'gain' format, which replaces change in reserves with sources linked to underlying policy behavior.

Insight Enterprise's Financial Management applications will be of particular interest to the Finance Department.

Insight Decision Solutions was established by insurance professionals to provide integrated, enterprise-wide, analytical systems for insurance companies.

We focus solely on insurance to bring you analytical solutions to meet your needs.

Our staff consists of qualified professionals, with extensive experience in insurance and systems.

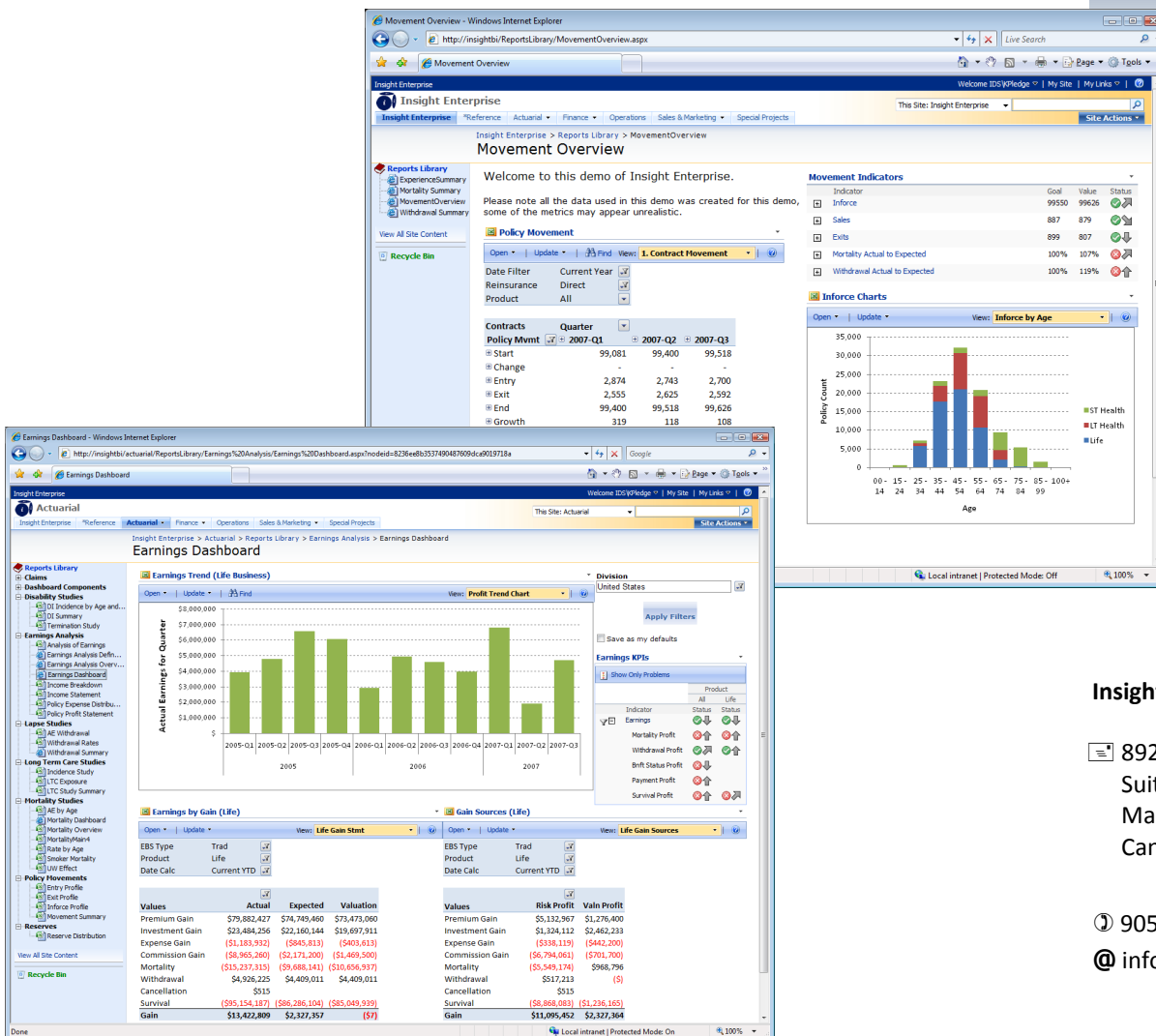
Insight Enterprise

Smart, confident decisions.

Insight Enterprise is a complete business intelligence system consisting of insurance analytics and applications, data storage, and data transformation and loading tools.

The system includes a number of unique features, including:

- Pre-built insurance specific applications, such as experience analysis, earnings by source and sales profitability.
- Open data model structured specifically for Life and Health insurance.
- Temporal data model enabling flexible analysis over time with fast response times for insurance applications.



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